

Tips for updating QuickBooks Desktop

You can export a report, change certain formatting, and reimport it into QuickBooks Desktop.

QuickBooks will update and keep these changes:

- 1 **Renamed report titles**
- 2 **Font, Fill, and Number formatting**
(in row & column headers only)
- 3 **Resized columns**
- 4 **Renamed column & row headers**
- 5 **Inserted rows & columns**
You must enter text or a formula in the row to preserve it.
- 6 **New Excel formulas**
The updated report must contain the row associated with y
- 7 **Inserted text**
Make your new text always appear next to a particular row
the text as a formula (e.g. ="inserted text")

QuickBooks will NOT support these changes:

- Font formatting in numbers
- Inserted rows that are not at the end
- Moved data cells

Desktop report in Excel

ting or add new formulas, and then update it with new QuickBooks c

our formula
by entering

	A	B	C	D	E	F	G	H
1			1			My Company P&L		
2						Profit & Loss		
3						July through August 2012		
4							07/18/12	Aug 1
5						Ordinary Income/Expense		
6			4			MONEY IN (aka Income)		
7						40100 - Construction Income		
8						40110 - Design Income	3,054.02	3,90
9						40199 - Less Discounts given	0.00	-4
10						Total 40100 - Construction Income	3,054.02	3,75
11						40500 - Reimbursement Income		
12						40520 - Permit Reimbursement Income	0.00	48
13						Total 40500 - Reimbursement Income	0.00	48
14						Total Income	3,054.02	29,19
15			5			* Labor Income less Design Income	3,054.02	13,22
16						Cost of Goods Sold		

on-header cells*
re left empty

- Renamed date columns
- Deleted columns
- Sorted columns

- Inserted columns in between QuickBooks row headers

- User-defi
supporte
updated

I	J
OTAL	
1,954.02	
-48.35	*
1,905.67	
487.00	
487.00	
1,343.45	
1,596.71	Labor Diff

7

Formulas may not be collapsed reports when the same excel sheet

USA Weightlifting Budget vs. Actual - Total

Ordinary Income/Expense	Jan - Mar 21	Budget
Income		
4000 · USOC		
4025 · High Performance Support	38,250.00	153,000.00
4035 · International Relations	0.00	8,000.00
4047 · Media Agreement	75,000.00	150,000.00
4090 · COVID-19 Athlete Support Grant	0.00	
Total 4000 · USOC	113,250.00	311,000.00
4100 · Investment Income		
4130 · Securities Acct Interest	1,977.76	
Total 4100 · Investment Income	1,977.76	
4200 · Marketing		
4210 · Sales		
4211 · Non Taxable Out of State	5,927.00	14,000.00
4214 · Comm on Licensed Merch Sales	48.00	
Total 4210 · Sales	5,975.00	14,000.00
4230 · Sales-Cost of Goods	-3,778.51	-7,000.00
Total 4200 · Marketing	2,196.49	7,000.00
4300 · Sponsorship/Contributions		
4310 · Donations / Contributions		
4311 · General Fund	5,079.25	500.00
4312 · Masters Programs	1,265.03	
4315 · Youth Programs	1,275.16	
4316 · Foundation	105.00	
4318 · Diversity & Inclusion Programs	3,419.44	
4320 · Tokyo Strong Fund	228,976.67	
4321 · COVID-19 Relief Fund	1,029.48	
Total 4310 · Donations / Contributions	241,150.03	500.00
4355 · Event Sponsorship	343,758.34	697,740.00
4360 · Pyrros' Royalties from Rogue	7,980.00	7,500.00
Total 4300 · Sponsorship/Contributions	592,888.37	705,740.00
4400 · Membership Fee Income		
4410 · Active Membership	481,954.35	1,720,151.00
4415 · Club Membership	49,172.74	164,444.00
4430 · Masters Rebate Program	5,320.00	19,105.00
4440 · Sanction Fees	7,425.00	20,700.00
4443 · Local Entry Fees	10,872.00	9,251.00
4455 · Coaches Liability Insurance	27,235.00	22,023.00
4460 · Background Screening	9,245.00	63,274.00
Total 4400 · Membership Fee Income	591,224.09	2,018,948.00
4490 · LWC Income	32,969.00	95,000.00
4500 · Coaching Course Income		
4510 · Course Revenues	406,634.85	2,113,350.00
Total 4500 · Coaching Course Income	406,634.85	2,113,350.00
4600 · Event Revenue		
4610 · Bid Fees	0.00	7,500.00

USA Weightlifting Budget vs. Actual - Total

	Jan - Mar 21	Budget
4620 · Ticket Sales	2,964.00	
4630 · Individual Entry Fees	187,289.51	333,750.00
4631 · Team Entry Fees	330.00	1,650.00
4645 · Vendor Exhibit & Hotel Rebate	162,834.50	13,000.00
4650 · USAW Hosted International Event		
4653 · Rogue Weightlifting Challenge		
4654 · Rogue W/L Challenge Entry Fee	0.00	
Total 4653 · Rogue Weightlifting Challenge	0.00	
Total 4650 · USAW Hosted International Event	0.00	
4600 · Event Revenue - Other	-249.75	
Total 4600 · Event Revenue	353,168.26	355,900.00
4700 · Investments Gain (Loss)		
4720 · Realized Gain(Loss) on Invest.	15,785.00	100,000.00
4725 · Unrealized Gain(Loss) on Invest	14,608.21	
Total 4700 · Investments Gain (Loss)	30,393.21	100,000.00
4800 · Marketing Income		
4830 · Self funded Athl & UnOff Delega	155.00	10,000.00
4840 · Membership Camps		
4841 · Masters Camp	2,691.00	
4843 · Women's Camp	0.00	
4840 · Membership Camps - Other	0.00	9,332.00
Total 4840 · Membership Camps	2,691.00	9,332.00
Total 4800 · Marketing Income	2,846.00	19,332.00
4999 · Other Income	45,585.02	2,500.00
Total Income	2,173,133.05	5,728,770.00
Gross Profit	2,173,133.05	5,728,770.00
Expense		
5001 · Advertising & Promotion	44,708.24	193,500.00
5004 · Airfare and Accommodations		
5005 · Airfare	51,604.90	768,800.00
5006 · Ground Transportation	7,349.94	12,300.00
5007 · Meal per diems & reimb only	2,831.39	34,360.00
5008 · Lodging & Meals	128,054.59	506,856.00
5004 · Airfare and Accommodations - Other	199.27	
Total 5004 · Airfare and Accommodations	190,040.09	1,322,316.00
5009 · Apparel & Outfitting	284.59	40,000.00
5010 · Athlete Incentives	104,652.55	715,000.00
5011 · High Performance Assistance	14,593.70	93,000.00
5013 · Bad Debt Expense	0.00	47,500.00
5016 · Contract Services/Casual Labor	208,743.69	748,945.00
5017 · Contributions/Donations/Grants	0.00	650.00
5028 · Dues, Fees & Subscriptions	407,436.85	185,500.00
5030 · Background Screening	6,780.00	59,010.00
5031 · Education	754.97	7,000.00
5034 · Gifts & Awards	3,449.65	29,150.00

USA Weightlifting Budget vs. Actual - Total

	Jan - Mar 21	Budget
5040 · Insurance	41,837.83	139,215.00
5043 · Internet / Transaction Fees	0.00	32,500.00
5046 · IT Support	2,304.00	8,650.00
5049 · Legal & Professional fees	434,618.57	272,000.00
5050 · Media Services	66,167.64	37,000.00
5058 · Postage & Shipping	7,249.67	44,497.00
5061 · Printing & Publications	703.15	30,570.00
5062 · Rebates		
5063 · LWC Rebates	0.00	46,000.00
5065 · Course Hosting	27,300.00	239,012.00
5062 · Rebates - Other	769.00	40,000.00
Total 5062 · Rebates	28,069.00	325,012.00
5067 · Rent	74,185.28	32,000.00
5070 · Small Equipment	1,208.08	15,250.00
5071 · Stripe Fees	33,172.19	109,000.00
5073 · Supplies & Materials	13,718.69	36,500.00
5076 · Telephone	2,139.69	9,500.00
5080 · Event Emergency Fund	0.00	15,000.00
5085 · Royalty Payments	250.00	1,500.00
5100 · Personnel expense		
5101 · Salaries and wages	241,834.67	1,022,835.00
5102 · Payroll taxes	20,787.93	82,183.00
5103 · Employee Benefits-Insurance	25,620.63	133,000.00
5104 · CONOEL Retirement Contribution	19,571.98	62,000.00
Total 5100 · Personnel expense	307,815.21	1,300,018.00
5999 · Other Expense	0.00	13,000.00
Total Expense	1,994,883.33	5,862,783.00
Net Ordinary Income	178,249.72	-134,013.00
Net Income	178,249.72	-134,013.00

USA Weightlifting Budget vs. Actual - Total

January through March 2021

Ordinary Income/Expense	\$ Over Budget	% of Budget
Income		
4000 · USOC		
4025 · High Performance Support	-114,750.00	25.0%
4035 · International Relations	-8,000.00	0.0%
4047 · Media Agreement	-75,000.00	50.0%
4090 · COVID-19 Athlete Support Grant		
Total 4000 · USOC	-197,750.00	36.42%
4100 · Investment Income		
4130 · Securities Acct Interest		
Total 4100 · Investment Income		
4200 · Marketing		
4210 · Sales		
4211 · Non Taxable Out of State	-8,073.00	42.34%
4214 · Comm on Licensed Merch Sales		
Total 4210 · Sales	-8,025.00	42.68%
4230 · Sales-Cost of Goods	3,221.49	53.98%
Total 4200 · Marketing	-4,803.51	31.38%
4300 · Sponsorship/Contributions		
4310 · Donations / Contributions		
4311 · General Fund	4,579.25	1,015.85%
4312 · Masters Programs		
4315 · Youth Programs		
4316 · Foundation		
4318 · Diversity & Inclusion Programs		
4320 · Tokyo Strong Fund		
4321 · COVID-19 Relief Fund		
Total 4310 · Donations / Contributions	240,650.03	48,230.01%
4355 · Event Sponsorship	-353,981.66	49.27%
4360 · Pyrros' Royalties from Rogue	480.00	106.4%
Total 4300 · Sponsorship/Contributions	-112,851.63	84.01%
4400 · Membership Fee Income		
4410 · Active Membership	-1,238,196.65	28.02%
4415 · Club Membership	-115,271.26	29.9%
4430 · Masters Rebate Program	-13,785.00	27.85%
4440 · Sanction Fees	-13,275.00	35.87%
4443 · Local Entry Fees	1,621.00	117.52%
4455 · Coaches Liability Insurance	5,212.00	123.67%
4460 · Background Screening	-54,029.00	14.61%
Total 4400 · Membership Fee Income	-1,427,723.91	29.28%
4490 · LWC Income	-62,031.00	34.7%
4500 · Coaching Course Income		
4510 · Course Revenues	-1,706,715.15	19.24%
Total 4500 · Coaching Course Income	-1,706,715.15	19.24%
4600 · Event Revenue		
4610 · Bid Fees	-7,500.00	0.0%

USA Weightlifting Budget vs. Actual - Total

	January through March 2021	\$ Over Budget	% of Budget
4620 · Ticket Sales			
4630 · Individual Entry Fees	-146,460.49		56.12%
4631 · Team Entry Fees	-1,320.00		20.0%
4645 · Vendor Exhibit & Hotel Rebate	149,834.50		1,252.57%
4650 · USAW Hosted International Event			
4653 · Rogue Weightlifting Challenge			
4654 · Rogue W/L Challenge Entry Fee			
Total 4653 · Rogue Weightlifting Challenge			
Total 4650 · USAW Hosted International Event			
4600 · Event Revenue - Other			
Total 4600 · Event Revenue	-2,731.74		99.23%
4700 · Investments Gain (Loss)			
4720 · Realized Gain(Loss) on Invest.	-84,215.00		15.79%
4725 · Unrealized Gain(Loss) on Invest			
Total 4700 · Investments Gain (Loss)	-69,606.79		30.39%
4800 · Marketing Income			
4830 · Self funded Athl & UnOff Delega	-9,845.00		1.55%
4840 · Membership Camps			
4841 · Masters Camp			
4843 · Women's Camp			
4840 · Membership Camps - Other	-9,332.00		0.0%
Total 4840 · Membership Camps	-6,641.00		28.84%
Total 4800 · Marketing Income	-16,486.00		14.72%
4999 · Other Income	43,085.02		1,823.4%
Total Income	-3,555,636.95		37.93%
Gross Profit	-3,555,636.95		37.93%
Expense			
5001 · Advertising & Promotion	-148,791.76		23.11%
5004 · Airfare and Accommodations			
5005 · Airfare	-717,195.10		6.71%
5006 · Ground Transportation	-4,950.06		59.76%
5007 · Meal per diems & reimb only	-31,528.61		8.24%
5008 · Lodging & Meals	-378,801.41		25.26%
5004 · Airfare and Accommodations - Other			
Total 5004 · Airfare and Accommodations	-1,132,275.91		14.37%
5009 · Apparel & Outfitting	-39,715.41		0.71%
5010 · Athlete Incentives	-610,347.45		14.64%
5011 · High Performance Assistance	-78,406.30		15.69%
5013 · Bad Debt Expense	-47,500.00		0.0%
5016 · Contract Services/Casual Labor	-540,201.31		27.87%
5017 · Contributions/Donations/Grants	-650.00		0.0%
5028 · Dues, Fees & Subscriptions	221,936.85		219.64%
5030 · Background Screening	-52,230.00		11.49%
5031 · Education	-6,245.03		10.79%
5034 · Gifts & Awards	-25,700.35		11.83%

USA Weightlifting Budget vs. Actual - Total

January through March 2021

	<u>\$ Over Budget</u>	<u>% of Budget</u>
5040 · Insurance	-97,377.17	30.05%
5043 · Internet / Transaction Fees	-32,500.00	0.0%
5046 · IT Support	-6,346.00	26.64%
5049 · Legal & Professional fees	162,618.57	159.79%
5050 · Media Services	29,167.64	178.83%
5058 · Postage & Shipping	-37,247.33	16.29%
5061 · Printing & Publications	-29,866.85	2.3%
5062 · Rebates		
5063 · LWC Rebates	-46,000.00	0.0%
5065 · Course Hosting	-211,712.00	11.42%
5062 · Rebates - Other	-39,231.00	1.92%
Total 5062 · Rebates	-296,943.00	8.64%
5067 · Rent	42,185.28	231.83%
5070 · Small Equipment	-14,041.92	7.92%
5071 · Stripe Fees	-75,827.81	30.43%
5073 · Supplies & Materials	-22,781.31	37.59%
5076 · Telephone	-7,360.31	22.52%
5080 · Event Emergency Fund	-15,000.00	0.0%
5085 · Royalty Payments	-1,250.00	16.67%
5100 · Personnel expense		
5101 · Salaries and wages	-781,000.33	23.64%
5102 · Payroll taxes	-61,395.07	25.3%
5103 · Employee Benefits-Insurance	-107,379.37	19.26%
5104 · CONOEL Retirement Contribution	-42,428.02	31.57%
Total 5100 · Personnel expense	-992,202.79	23.68%
5999 · Other Expense	-13,000.00	0.0%
Total Expense	-3,867,899.67	34.03%
Net Ordinary Income	312,262.72	-133.01%
Net Income	312,262.72	-133.01%

USA Weightlifting Budget vs. Actual - Coaching Education

January through March 2021

	Mar 21	Budget
Ordinary Income/Expense		
Income		
4300 · Sponsorship/Contributions		
4310 · Donations / Contributions		
4318 · Diversity & Inclusion Programs	500.00	
Total 4310 · Donations / Contributions	500.00	
4355 · Event Sponsorship	0.00	10,000.00
Total 4300 · Sponsorship/Contributions	500.00	10,000.00
4500 · Coaching Course Income		
4510 · Course Revenues	406,634.85	2,113,350.00
Total 4500 · Coaching Course Income	406,634.85	2,113,350.00
4600 · Event Revenue		
4630 · Individual Entry Fees	499.00	
Total 4600 · Event Revenue	499.00	
Total Income	407,633.85	2,123,350.00
Gross Profit	407,633.85	2,123,350.00
Expense		
5001 · Advertising & Promotion	250.25	25,000.00
5004 · Airfare and Accommodations		
5005 · Airfare	0.00	17,000.00
5006 · Ground Transportation	0.00	2,000.00
5007 · Meal per diems & reimb only	0.00	2,000.00
5008 · Lodging & Meals	0.00	7,000.00
Total 5004 · Airfare and Accommodations	0.00	28,000.00
5016 · Contract Services/Casual Labor	74,116.84	516,095.00
5028 · Dues, Fees & Subscriptions	588.45	4,500.00
5031 · Education	0.00	5,000.00
5043 · Internet / Transaction Fees	0.00	25,000.00
5050 · Media Services	9.99	22,000.00
5058 · Postage & Shipping	0.00	1,697.00
5061 · Printing & Publications	0.00	3,270.00
5062 · Rebates		
5065 · Course Hosting	27,300.00	239,012.00
Total 5062 · Rebates	27,300.00	239,012.00
5073 · Supplies & Materials	0.00	3,000.00
5076 · Telephone	167.74	2,000.00
5085 · Royalty Payments	250.00	1,500.00
5100 · Personnel expense		
5101 · Salaries and wages	10,125.00	20,000.00
5102 · Payroll taxes	0.00	1,530.00
Total 5100 · Personnel expense	10,125.00	21,530.00
Total Expense	112,808.27	897,604.00
Net Ordinary Income	294,825.58	1,225,746.00
Net Income	294,825.58	1,225,746.00

USA Weightlifting Budget vs. Actual - Coaching Education

January through March 2021

	Over Budget	% of Budget
Ordinary Income/Expense		
Income		
4300 · Sponsorship/Contributions		
4310 · Donations / Contributions		
4318 · Diversity & Inclusion Programs		
Total 4310 · Donations / Contributions		
4355 · Event Sponsorship	-10,000.00	0.0%
Total 4300 · Sponsorship/Contributions	-9,500.00	5.0%
4500 · Coaching Course Income		
4510 · Course Revenues	-1,706,715.15	19.24%
Total 4500 · Coaching Course Income	-1,706,715.15	19.24%
4600 · Event Revenue		
4630 · Individual Entry Fees		
Total 4600 · Event Revenue		
Total Income	-1,715,716.15	19.2%
Gross Profit	-1,715,716.15	19.2%
Expense		
5001 · Advertising & Promotion	-24,749.75	1.0%
5004 · Airfare and Accommodations		
5005 · Airfare	-17,000.00	0.0%
5006 · Ground Transportation	-2,000.00	0.0%
5007 · Meal per diems & reimb only	-2,000.00	0.0%
5008 · Lodging & Meals	-7,000.00	0.0%
Total 5004 · Airfare and Accommodations	-28,000.00	0.0%
5016 · Contract Services/Casual Labor	-441,978.16	14.36%
5028 · Dues, Fees & Subscriptions	-3,911.55	13.08%
5031 · Education	-5,000.00	0.0%
5043 · Internet / Transaction Fees	-25,000.00	0.0%
5050 · Media Services	-21,990.01	0.05%
5058 · Postage & Shipping	-1,697.00	0.0%
5061 · Printing & Publications	-3,270.00	0.0%
5062 · Rebates		
5065 · Course Hosting	-211,712.00	11.42%
Total 5062 · Rebates	-211,712.00	11.42%
5073 · Supplies & Materials	-3,000.00	0.0%
5076 · Telephone	-1,832.26	8.39%
5085 · Royalty Payments	-1,250.00	16.67%
5100 · Personnel expense		
5101 · Salaries and wages	-9,875.00	50.63%
5102 · Payroll taxes	-1,530.00	0.0%
Total 5100 · Personnel expense	-11,405.00	47.03%
Total Expense	-784,795.73	12.57%
Net Ordinary Income	-930,920.42	24.05%
Net Income	-930,920.42	24.05%

USA Weightlifting Budget vs. Actual - Events

	Jan 2021	Mar 21	Budget	\$ Over Budget
Ordinary Income/Expense				
Income				
4000 · USOC				
4047 · Media Agreement	0.00			
Total 4000 · USOC	0.00			
4300 · Sponsorship/Contributions				
4355 · Event Sponsorship	343,758.34		309,500.00	34,258.34
Total 4300 · Sponsorship/Contributions	343,758.34		309,500.00	34,258.34
4600 · Event Revenue				
4610 · Bid Fees	0.00		7,500.00	-7,500.00
4630 · Individual Entry Fees	137,419.15		333,750.00	-196,330.85
4631 · Team Entry Fees	330.00		1,650.00	-1,320.00
4645 · Vendor Exhibit & Hotel Rebate	120,834.50		13,000.00	107,834.50
4600 · Event Revenue - Other	-359.75			
Total 4600 · Event Revenue	258,223.90		355,900.00	-97,676.10
Total Income	601,982.24		665,400.00	-63,417.76
Gross Profit	601,982.24		665,400.00	-63,417.76
Expense				
5001 · Advertising & Promotion	29,559.15		16,000.00	13,559.15
5004 · Airfare and Accommodations				
5005 · Airfare	5,305.17		36,300.00	-30,994.83
5006 · Ground Transportation	1,932.79		800.00	1,132.79
5007 · Meal per diems & reimb only	1,748.08		23,360.00	-21,611.92
5008 · Lodging & Meals	23,829.09		76,856.00	-53,026.91
Total 5004 · Airfare and Accommodations	32,815.13		137,316.00	-104,500.87
5009 · Apparel & Outfitting	284.59			
5016 · Contract Services/Casual Labor	103,925.05		133,500.00	-29,574.95
5028 · Dues, Fees & Subscriptions	6,000.00			
5031 · Education	720.00			
5034 · Gifts & Awards	10,949.65		27,000.00	-16,050.35
5043 · Internet / Transaction Fees	0.00		6,500.00	-6,500.00
5050 · Media Services	50,490.18			
5058 · Postage & Shipping	343.09		21,000.00	-20,656.91
5061 · Printing & Publications	701.31		25,000.00	-24,298.69
5062 · Rebates	0.00		40,000.00	-40,000.00
5067 · Rent	62,016.87		10,500.00	51,516.87
5070 · Small Equipment	0.00		4,500.00	-4,500.00
5073 · Supplies & Materials	7,758.24		4,000.00	3,758.24
5076 · Telephone	117.65			
5080 · Event Emergency Fund	0.00		15,000.00	-15,000.00
5999 · Other Expense	0.00		13,000.00	-13,000.00
Total Expense	305,680.91		453,316.00	-147,635.09
Net Ordinary Income	296,301.33		212,084.00	84,217.33
Net Income	296,301.33		212,084.00	84,217.33

USA Weightlifting Budget vs. Actual - Events

January through March 2021
 % of Budget

Ordinary Income/Expense	
Income	
4000 · USOC	
4047 · Media Agreement	
Total 4000 · USOC	
4300 · Sponsorship/Contributions	
4355 · Event Sponsorship	111.07%
Total 4300 · Sponsorship/Contributions	111.07%
4600 · Event Revenue	
4610 · Bid Fees	0.0%
4630 · Individual Entry Fees	41.17%
4631 · Team Entry Fees	20.0%
4645 · Vendor Exhibit & Hotel Rebate	929.5%
4600 · Event Revenue - Other	
Total 4600 · Event Revenue	72.56%
Total Income	90.47%
Gross Profit	90.47%
Expense	
5001 · Advertising & Promotion	184.75%
5004 · Airfare and Accommodations	
5005 · Airfare	14.62%
5006 · Ground Transportation	241.6%
5007 · Meal per diems & reimb only	7.48%
5008 · Lodging & Meals	31.01%
Total 5004 · Airfare and Accommodations	23.9%
5009 · Apparel & Outfitting	
5016 · Contract Services/Casual Labor	77.85%
5028 · Dues, Fees & Subscriptions	
5031 · Education	
5034 · Gifts & Awards	40.55%
5043 · Internet / Transaction Fees	0.0%
5050 · Media Services	
5058 · Postage & Shipping	1.63%
5061 · Printing & Publications	2.81%
5062 · Rebates	0.0%
5067 · Rent	590.64%
5070 · Small Equipment	0.0%
5073 · Supplies & Materials	193.96%
5076 · Telephone	
5080 · Event Emergency Fund	0.0%
5999 · Other Expense	0.0%
Total Expense	67.43%
Net Ordinary Income	139.71%
Net Income	139.71%

USA Weightlifting Budget vs. Actual - Membership Services

	Jan - Mar 21	Budget
Ordinary Income/Expense		
Income		
4000 · USOC		
4047 · Media Agreement	75,000.00	150,000.00
Total 4000 · USOC	75,000.00	150,000.00
4200 · Marketing		
4210 · Sales		
4211 · Non Taxable Out of State	5,927.00	14,000.00
4214 · Comm on Licensed Merch Sales	48.00	
Total 4210 · Sales	5,975.00	14,000.00
4230 · Sales-Cost of Goods	-3,778.51	-7,000.00
Total 4200 · Marketing	2,196.49	7,000.00
4300 · Sponsorship/Contributions		
4310 · Donations / Contributions		
4321 · COVID-19 Relief Fund	1,010.73	
Total 4310 · Donations / Contributions	1,010.73	
Total 4300 · Sponsorship/Contributions	1,010.73	
4400 · Membership Fee Income		
4410 · Active Membership	481,954.35	1,720,151.00
4415 · Club Membership	49,172.74	164,444.00
4430 · Masters Rebate Program	5,320.00	
4440 · Sanction Fees	7,425.00	20,700.00
4443 · Local Entry Fees	10,872.00	9,251.00
4455 · Coaches Liability Insurance	27,235.00	22,023.00
4460 · Background Screening	9,245.00	63,274.00
Total 4400 · Membership Fee Income	591,224.09	1,999,843.00
4490 · LWC Income	32,969.00	
4800 · Marketing Income		
4840 · Membership Camps		
4841 · Masters Camp	2,691.00	
4843 · Women's Camp	0.00	
4840 · Membership Camps - Other	0.00	9,332.00
Total 4840 · Membership Camps	2,691.00	9,332.00
Total 4800 · Marketing Income	2,691.00	9,332.00
Total Income	705,091.31	2,166,175.00
Gross Profit	705,091.31	2,166,175.00
Expense		
5001 · Advertising & Promotion	6,272.18	150,000.00
5004 · Airfare and Accommodations		
5005 · Airfare	0.00	6,000.00
5006 · Ground Transportation	0.00	2,000.00
5007 · Meal per diems & reimb only	0.00	2,000.00
Total 5004 · Airfare and Accommodations	0.00	10,000.00
5016 · Contract Services/Casual Labor	5,830.00	35,000.00
5028 · Dues, Fees & Subscriptions	82,112.84	160,000.00

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Accrual Basis

USA Weightlifting Budget vs. Actual - Membership Services

January through March 2021

	Jan - Mar 21	Budget
5030 · Background Screening	6,000.00	54,235.00
5031 · Education	0.00	2,000.00
5034 · Gifts & Awards	0.00	2,000.00
5040 · Insurance	39,969.21	134,215.00
5043 · Internet / Transaction Fees	0.00	1,000.00
5049 · Legal & Professional fees	0.00	45,000.00
5050 · Media Services	12,604.49	15,000.00
5058 · Postage & Shipping	0.00	1,000.00
5061 · Printing & Publications	0.00	2,000.00
5062 · Rebates	769.00	
5073 · Supplies & Materials	16.18	3,000.00
5076 · Telephone	606.90	2,000.00
Total Expense	154,180.80	616,450.00
Net Ordinary Income	550,910.51	1,549,725.00
Net Income	550,910.51	1,549,725.00

USA Weightlifting Budget vs. Actual - Membership Services

January through March 2021	Over Budget	% of Budget
Ordinary Income/Expense		
Income		
4000 · USOC		
4047 · Media Agreement	-75,000.00	50.0%
Total 4000 · USOC	-75,000.00	50.0%
4200 · Marketing		
4210 · Sales		
4211 · Non Taxable Out of State	-8,073.00	42.34%
4214 · Comm on Licensed Merch Sales		
Total 4210 · Sales	-8,025.00	42.68%
4230 · Sales-Cost of Goods	3,221.49	53.98%
Total 4200 · Marketing	-4,803.51	31.38%
4300 · Sponsorship/Contributions		
4310 · Donations / Contributions		
4321 · COVID-19 Relief Fund		
Total 4310 · Donations / Contributions		
Total 4300 · Sponsorship/Contributions		
4400 · Membership Fee Income		
4410 · Active Membership	-1,238,196.65	28.02%
4415 · Club Membership	-115,271.26	29.9%
4430 · Masters Rebate Program		
4440 · Sanction Fees	-13,275.00	35.87%
4443 · Local Entry Fees	1,621.00	117.52%
4455 · Coaches Liability Insurance	5,212.00	123.67%
4460 · Background Screening	-54,029.00	14.61%
Total 4400 · Membership Fee Income	-1,408,618.91	29.56%
4490 · LWC Income		
4800 · Marketing Income		
4840 · Membership Camps		
4841 · Masters Camp		
4843 · Women's Camp		
4840 · Membership Camps - Other	-9,332.00	0.0%
Total 4840 · Membership Camps	-6,641.00	28.84%
Total 4800 · Marketing Income	-6,641.00	28.84%
Total Income	-1,461,083.69	32.55%
Gross Profit	-1,461,083.69	32.55%
Expense		
5001 · Advertising & Promotion	-143,727.82	4.18%
5004 · Airfare and Accommodations		
5005 · Airfare	-6,000.00	0.0%
5006 · Ground Transportation	-2,000.00	0.0%
5007 · Meal per diems & reimb only	-2,000.00	0.0%
Total 5004 · Airfare and Accommodations	-10,000.00	0.0%
5016 · Contract Services/Casual Labor	-29,170.00	16.66%
5028 · Dues, Fees & Subscriptions	-77,887.16	51.32%

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 Accrual Basis

USA Weightlifting Budget vs. Actual - Membership Services

January through March 2021

	Over Budget	% of Budget
5030 · Background Screening	-48,235.00	11.06%
5031 · Education	-2,000.00	0.0%
5034 · Gifts & Awards	-2,000.00	0.0%
5040 · Insurance	-94,245.79	29.78%
5043 · Internet / Transaction Fees	-1,000.00	0.0%
5049 · Legal & Professional fees	-45,000.00	0.0%
5050 · Media Services	-2,395.51	84.03%
5058 · Postage & Shipping	-1,000.00	0.0%
5061 · Printing & Publications	-2,000.00	0.0%
5062 · Rebates		
5073 · Supplies & Materials	-2,983.82	0.54%
5076 · Telephone	-1,393.10	30.35%
Total Expense	-462,269.20	25.01%
Net Ordinary Income	-998,814.49	35.55%
Net Income	-998,814.49	35.55%

USA Weightlifting Budget vs. Actual - Governance

	January through March 2021	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · USOC			
4035 · International Relations	0.00	8,000.00	-8,000.00
Total 4000 · USOC	<u>0.00</u>	<u>8,000.00</u>	<u>-8,000.00</u>
4999 · Other Income	41,000.00		
Total Income	<u>41,000.00</u>	<u>8,000.00</u>	<u>33,000.00</u>
Gross Profit	41,000.00	8,000.00	33,000.00
Expense			
5001 · Advertising & Promotion	8,558.71		
5004 · Airfare and Accommodations			
5005 · Airfare	418.19	25,000.00	-24,581.81
5006 · Ground Transportation	0.00	1,000.00	-1,000.00
5007 · Meal per diems & reimb only	0.00	1,000.00	-1,000.00
5008 · Lodging & Meals	0.00	5,000.00	-5,000.00
Total 5004 · Airfare and Accommodations	<u>418.19</u>	<u>32,000.00</u>	<u>-31,581.81</u>
5016 · Contract Services/Casual Labor	2,500.00		
5017 · Contributions/Donations/Grants	0.00	500.00	-500.00
5049 · Legal & Professional fees	368,361.87	15,000.00	353,361.87
Total Expense	<u>379,838.77</u>	<u>47,500.00</u>	<u>332,338.77</u>
Net Ordinary Income	<u>-338,838.77</u>	<u>-39,500.00</u>	<u>-299,338.77</u>
Net Income	<u><u>-338,838.77</u></u>	<u><u>-39,500.00</u></u>	<u><u>-299,338.77</u></u>

USA Weightlifting

Budget vs. Actual - Governance

January through March 2021
% of Budget

Ordinary Income/Expense	
Income	
4000 · USOC	
4035 · International Relations	0.0%
Total 4000 · USOC	0.0%
4999 · Other Income	
Total Income	512.5%
Gross Profit	512.5%
Expense	
5001 · Advertising & Promotion	
5004 · Airfare and Accommodations	
5005 · Airfare	1.67%
5006 · Ground Transportation	0.0%
5007 · Meal per diems & reimb only	0.0%
5008 · Lodging & Meals	0.0%
Total 5004 · Airfare and Accommodations	1.31%
5016 · Contract Services/Casual Labor	
5017 · Contributions/Donations/Grants	0.0%
5049 · Legal & Professional fees	2,455.75%
Total Expense	799.66%
Net Ordinary Income	857.82%
Net Income	857.82%

USA Weightlifting Budget vs. Actual - Athlete Development & Programs

January through March 2021

	Jan - Mar 21	Budget
Ordinary Income/Expense		
Income		
4000 · USOC		
4025 · High Performance Support	38,250.00	153,000.00
4090 · COVID-19 Athlete Support Grant	0.00	
Total 4000 · USOC	<u>38,250.00</u>	<u>153,000.00</u>
4300 · Sponsorship/Contributions		
4310 · Donations / Contributions		
4311 · General Fund	5,079.25	
4312 · Masters Programs	1,265.03	
4315 · Youth Programs	1,275.16	
4316 · Foundation	105.00	
4318 · Diversity & Inclusion Programs	2,919.44	
4320 · Tokyo Strong Fund	228,976.67	
4321 · COVID-19 Relief Fund	18.75	
Total 4310 · Donations / Contributions	<u>239,639.30</u>	
4355 · Event Sponsorship	0.00	378,240.00
4360 · Pyrros' Royalties from Rogue	7,980.00	7,500.00
Total 4300 · Sponsorship/Contributions	<u>247,619.30</u>	<u>385,740.00</u>
4600 · Event Revenue		
4620 · Ticket Sales	2,964.00	
4630 · Individual Entry Fees	49,371.36	
4645 · Vendor Exhibit & Hotel Rebate	42,000.00	
4650 · USAW Hosted International Event		
4653 · Rogue Weightlifting Challenge		
4654 · Rogue W/L Challenge Entry Fee	0.00	
Total 4653 · Rogue Weightlifting Challenge	<u>0.00</u>	
Total 4650 · USAW Hosted International Event	<u>0.00</u>	
4600 · Event Revenue - Other	110.00	
Total 4600 · Event Revenue	<u>94,445.36</u>	
4800 · Marketing Income		
4830 · Self funded Athl & UnOff Delega	155.00	10,000.00
Total 4800 · Marketing Income	<u>155.00</u>	<u>10,000.00</u>
Total Income	<u>380,469.66</u>	<u>548,740.00</u>
Gross Profit	380,469.66	548,740.00
Expense		
5001 · Advertising & Promotion	67.95	2,500.00
5004 · Airfare and Accommodations		
5005 · Airfare	44,929.14	675,000.00
5006 · Ground Transportation	5,417.15	4,500.00
5007 · Meal per diems & reimb only	1,083.31	4,300.00
5008 · Lodging & Meals	104,225.50	400,000.00
5004 · Airfare and Accommodations - Other	199.27	
Total 5004 · Airfare and Accommodations	<u>155,854.37</u>	<u>1,083,800.00</u>
5009 · Apparel & Outfitting	0.00	40,000.00

USA Weightlifting Budget vs. Actual - Athlete Development & Programs

January through March 2021

	Jan - Mar 21	Budget
5010 · Athlete Incentives	104,652.55	715,000.00
5011 · High Performance Assistance	14,593.70	93,000.00
5016 · Contract Services/Casual Labor	14,214.80	50,100.00
5028 · Dues, Fees & Subscriptions	310,987.45	
5030 · Background Screening	240.00	3,575.00
5034 · Gifts & Awards	-7,500.00	
5040 · Insurance	0.00	1,500.00
5049 · Legal & Professional fees	8,234.85	162,000.00
5050 · Media Services	3,062.98	
5058 · Postage & Shipping	3,231.09	15,000.00
5067 · Rent	6,830.27	
5070 · Small Equipment	0.00	5,000.00
5073 · Supplies & Materials	3,468.23	15,000.00
5076 · Telephone	370.34	2,000.00
5100 · Personnel expense		
5101 · Salaries and wages	7,980.00	2,000.00
5102 · Payroll taxes	0.00	153.00
Total 5100 · Personnel expense	7,980.00	2,153.00
Total Expense	626,288.58	2,190,628.00
Net Ordinary Income	-245,818.92	-1,641,888.00
Net Income	-245,818.92	-1,641,888.00

USA Weightlifting Budget vs. Actual - Athlete Development & Programs

January through March 2021 \$ Over Budget % of Budget

Ordinary Income/Expense	<u>\$ Over Budget</u>	<u>% of Budget</u>
Income		
4000 · USOC		
4025 · High Performance Support	-114,750.00	25.0%
4090 · COVID-19 Athlete Support Grant		
Total 4000 · USOC	<u>-114,750.00</u>	<u>25.0%</u>
4300 · Sponsorship/Contributions		
4310 · Donations / Contributions		
4311 · General Fund		
4312 · Masters Programs		
4315 · Youth Programs		
4316 · Foundation		
4318 · Diversity & Inclusion Programs		
4320 · Tokyo Strong Fund		
4321 · COVID-19 Relief Fund		
Total 4310 · Donations / Contributions		
4355 · Event Sponsorship	-378,240.00	0.0%
4360 · Pyrros' Royalties from Rogue	480.00	106.4%
Total 4300 · Sponsorship/Contributions	<u>-138,120.70</u>	<u>64.19%</u>
4600 · Event Revenue		
4620 · Ticket Sales		
4630 · Individual Entry Fees		
4645 · Vendor Exhibit & Hotel Rebate		
4650 · USAW Hosted International Event		
4653 · Rogue Weightlifting Challenge		
4654 · Rogue W/L Challenge Entry Fee		
Total 4653 · Rogue Weightlifting Challenge		
Total 4650 · USAW Hosted International Event		
4600 · Event Revenue - Other		
Total 4600 · Event Revenue		
4800 · Marketing Income		
4830 · Self funded Athl & UnOff Delega	-9,845.00	1.55%
Total 4800 · Marketing Income	<u>-9,845.00</u>	<u>1.55%</u>
Total Income	<u>-168,270.34</u>	<u>69.34%</u>
Gross Profit	-168,270.34	69.34%
Expense		
5001 · Advertising & Promotion	-2,432.05	2.72%
5004 · Airfare and Accommodations		
5005 · Airfare	-630,070.86	6.66%
5006 · Ground Transportation	917.15	120.38%
5007 · Meal per diems & reimb only	-3,216.69	25.19%
5008 · Lodging & Meals	-295,774.50	26.06%
5004 · Airfare and Accommodations - Other		
Total 5004 · Airfare and Accommodations	<u>-927,945.63</u>	<u>14.38%</u>
5009 · Apparel & Outfitting	-40,000.00	0.0%

USA Weightlifting Budget vs. Actual - Athlete Development & Programs

January through March 2021

	\$ Over Budget	% of Budget
5010 · Athlete Incentives	-610,347.45	14.64%
5011 · High Performance Assistance	-78,406.30	15.69%
5016 · Contract Services/Casual Labor	-35,885.20	28.37%
5028 · Dues, Fees & Subscriptions		
5030 · Background Screening	-3,335.00	6.71%
5034 · Gifts & Awards		
5040 · Insurance	-1,500.00	0.0%
5049 · Legal & Professional fees	-153,765.15	5.08%
5050 · Media Services		
5058 · Postage & Shipping	-11,768.91	21.54%
5067 · Rent		
5070 · Small Equipment	-5,000.00	0.0%
5073 · Supplies & Materials	-11,531.77	23.12%
5076 · Telephone	-1,629.66	18.52%
5100 · Personnel expense		
5101 · Salaries and wages	5,980.00	399.0%
5102 · Payroll taxes	-153.00	0.0%
Total 5100 · Personnel expense	5,827.00	370.65%
Total Expense	-1,564,339.42	28.59%
Net Ordinary Income	1,396,069.08	14.97%
Net Income	1,396,069.08	14.97%

USA Weightlifting Budget vs. Actual - National Headquarters

	January through March 2021	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4100 · Investment Income			
4130 · Securities Acct Interest	1,977.76		
Total 4100 · Investment Income	1,977.76		
4700 · Investments Gain (Loss)			
4720 · Realized Gain(Loss) on Invest.	15,785.00	100,000.00	-84,215.00
4725 · Unrealized Gain(Loss) on Invest	14,608.21		
Total 4700 · Investments Gain (Loss)	30,393.21	100,000.00	-69,606.79
4999 · Other Income	4,585.02	2,500.00	2,085.02
Total Income	36,955.99	102,500.00	-65,544.01
Gross Profit	36,955.99	102,500.00	-65,544.01
Expense			
5004 · Airfare and Accommodations			
5005 · Airfare	952.40	9,500.00	-8,547.60
5006 · Ground Transportation	0.00	2,000.00	-2,000.00
5007 · Meal per diems & reimb only	0.00	1,700.00	-1,700.00
5008 · Lodging & Meals	0.00	18,000.00	-18,000.00
Total 5004 · Airfare and Accommodations	952.40	31,200.00	-30,247.60
5013 · Bad Debt Expense	0.00	47,500.00	-47,500.00
5016 · Contract Services/Casual Labor	8,157.00	14,250.00	-6,093.00
5017 · Contributions/Donations/Grants	0.00	150.00	-150.00
5028 · Dues, Fees & Subscriptions	7,748.11	21,000.00	-13,251.89
5030 · Background Screening	540.00	1,200.00	-660.00
5031 · Education	34.97		
5034 · Gifts & Awards	0.00	150.00	-150.00
5040 · Insurance	1,868.62	3,500.00	-1,631.38
5046 · IT Support	2,304.00	8,650.00	-6,346.00
5049 · Legal & Professional fees	58,021.85	50,000.00	8,021.85
5058 · Postage & Shipping	3,675.49	5,800.00	-2,124.51
5061 · Printing & Publications	1.84	300.00	-298.16
5067 · Rent	5,338.14	21,500.00	-16,161.86
5070 · Small Equipment	1,208.08	5,750.00	-4,541.92
5071 · Stripe Fees	33,172.19	109,000.00	-75,827.81
5073 · Supplies & Materials	2,476.04	11,500.00	-9,023.96
5076 · Telephone	877.06	3,500.00	-2,622.94
5100 · Personnel expense			
5101 · Salaries and wages	223,729.67	1,000,835.00	-777,105.33
5102 · Payroll taxes	20,787.93	80,500.00	-59,712.07
5103 · Employee Benefits-Insurance	25,620.63	133,000.00	-107,379.37
5104 · CONOEL Retirement Contribution	19,571.98	62,000.00	-42,428.02
Total 5100 · Personnel expense	289,710.21	1,276,335.00	-986,624.79
Total Expense	416,086.00	1,611,285.00	-1,195,199.00
Net Ordinary Income	-379,130.01	-1,508,785.00	1,129,654.99
Net Income	-379,130.01	-1,508,785.00	1,129,654.99

USA Weightlifting
Budget vs. Actual - National Headquarters
January through March 2021 Budget

Ordinary Income/Expense	
Income	
4100 · Investment Income	
4130 · Securities Acct Interest	
Total 4100 · Investment Income	
4700 · Investments Gain (Loss)	
4720 · Realized Gain(Loss) on Invest.	15.79%
4725 · Unrealized Gain(Loss) on Invest	
Total 4700 · Investments Gain (Loss)	<u>30.39%</u>
4999 · Other Income	183.4%
Total Income	<u>36.06%</u>
Gross Profit	36.06%
Expense	
5004 · Airfare and Accommodations	
5005 · Airfare	10.03%
5006 · Ground Transportation	0.0%
5007 · Meal per diems & reimb only	0.0%
5008 · Lodging & Meals	0.0%
Total 5004 · Airfare and Accommodations	<u>3.05%</u>
5013 · Bad Debt Expense	0.0%
5016 · Contract Services/Casual Labor	57.24%
5017 · Contributions/Donations/Grants	0.0%
5028 · Dues, Fees & Subscriptions	36.9%
5030 · Background Screening	45.0%
5031 · Education	
5034 · Gifts & Awards	0.0%
5040 · Insurance	53.39%
5046 · IT Support	26.64%
5049 · Legal & Professional fees	116.04%
5058 · Postage & Shipping	63.37%
5061 · Printing & Publications	0.61%
5067 · Rent	24.83%
5070 · Small Equipment	21.01%
5071 · Stripe Fees	30.43%
5073 · Supplies & Materials	21.53%
5076 · Telephone	25.06%
5100 · Personnel expense	
5101 · Salaries and wages	22.35%
5102 · Payroll taxes	25.82%
5103 · Employee Benefits-Insurance	19.26%
5104 · CONOEL Retirement Contribution	31.57%
Total 5100 · Personnel expense	<u>22.7%</u>
Total Expense	<u>25.82%</u>
Net Ordinary Income	<u>25.13%</u>
Net Income	<u><u>25.13%</u></u>