



USA RACQUETBALL BOARD OF DIRECTORS
Monday, December 21, 2020
5:30 pm MT
Videoconference via Zoom

MINUTES

Called to order by Cheryl Kirk on behalf of President Dan Whitley at 5:34 pm MT

Roll Call – Cheryl Kirk

Attending: Todd Boss, Thurman Brooks, Steve Czarnecki (Treasurer), Michelle De La Rosa (Athlete Rep - ExCom), Mike Grisz, Cheryl Kirk (Secretary), Danielle Maddux (Athlete Rep), Laura Pesek, Charlie Pratt (Athlete Rep), Terry Rogers, Stewart Solomon (Vice President), Cindy Tilbury, Mike Wedel (Executive Director), Dan Whitley (President)

Not attending: Scott Fish

A quorum was achieved. President Whitley provided prior notice of the meeting.

Approval of Minutes (Cheryl Kirk)

Motion by Terry Rogers to approve the November 30, 2020, Board meeting minutes forwarded prior to this call.

Seconded by Cindy Tilbury

Discussion: None

Vote: Passed unanimously

Executive Committee Update (Dan Whitley)

The short-term survival plans are now running parallel to the 2021 budget work. Long-term goals will include an industry strategic planning session (virtual or live) as the pandemic permits.

The 12/11/20 Executive Committee meeting included discussions on:

- Communication and public relations
- Metrics to measure progress and performance
- Timing of decisions relative to National Doubles, National Singles, and National Junior Championships

Executive Director Update (Mike Wedel)

Mike welcomed questions regarding the pre-read document sent to the Board prior to this meeting.

Update topics included:

- Giving Tuesday recap
- USOPC COVID Assistance Grant received
- SafeSport and WOR Updates in R2
- USAR and WOR website upgrades
- Real Racquetball Show - next one on 1/18/21

- USAR Transgender Policy development

Financials Update and 2021 Budget (Steve Czarnecki)

Primary focus was on the proposed 2021 budget in addition to review of the 2020 projected forecast and cash outlook through 2021. Membership and sanctioning revenues have been and are the biggest drains on the budget. December revenue sources (fundraising efforts, USOPC grant, and decreased operating expenses) have assisted with an anticipated year-end 2020 position brighter than anticipated.

Motion by Cheryl Kirk to approve the budget as presented to the Board of Directors by the Treasurer and the Finance Committee on 12/21/2020.

Seconded by Terry Rogers

Discussion: A question from a new member was posed surrounding monitoring and readjusting goals as the year unfolds. The response was that the budget is monitored on a monthly basis and forecasts are revised as needed on a quarterly basis.

Vote: Passed unanimously, 13-0.

President Whitley thanked everyone involved for their contributions in developing the approved budget.

Committee Updates

Election Committee (Cheryl Kirk) -- Newsletter published last week announced the March 2021 election slate. The January newsletter and other outlets will publish candidates' statements. The campaign procedures wording relative to endorsement of candidates by sitting Board members was reviewed, i.e., not allowed.

Membership Committee (Terry Rogers) -- Preparing rollout of an initiative aimed at building back membership numbers: *"Happy ReNew Year 2021 -- Racq etball is missing U!"* Components include encouragement to join or renew as well as to demonstrate good will through a giveaway drawing supported by manufacturers, organizations, and individuals.

Rules Committee (Stewart Solomon) -- Otto Dietrich is resigning as of 12/31/20. A posting will seek candidates for a new National Rules Commissioner. A job description is being developed.

Future of Racquetball Group (Laura Pesek) -- An outreach advisory group facilitated by Laura has been established to define an initial process and approach for connecting more closely with state association leadership, tournament directors, and other leaders in the sport. Surveys and focus groups are two possible avenues of outreach.

A resource materials database has been established to assist with strategies to save courts. A Court Programming Coordinator role description, financial perspective, and high-level PowerPoint deck to reach facility owners are three significant pieces recently completed and posted on the website.

New Business

Board member online profiles -- Cheryl Kirk will be assisting to facilitate profiles to help members become more familiar with individual board members.

Next Meeting – January 25, 2020

Charlie Pratt left the meeting.

US Team Committee (Cheryl Kirk) -- The US Team Committee brings a recommendation to the USAR Board of Directors to extend Charlie Pratt's agreement as Junior Team Head Coach.

Motion by Cheryl Kirk to accept the US Team Committee's recommendation to renew US Junior Team Head Coach Charlie Pratt's coaching agreement effective January 1, 2021, and expiring December 31, 2022.

Seconded by Michelle De La Rosa

Discussion: Compliments offered on Charlie Pratt's accomplishments in naming a US Junior Team during this pandemic year.

Vote: Passed unanimously, 12-0

Michelle De La Rosa made a motion to adjourn the meeting.

Seconded by Stewart Solomon

Adjourned 7:43 pm MT

Materials provided to Board by President Dan Whitley, Secretary Cheryl Kirk, Treasurer Steve Czarnecki, and Executive Director Mike Wedel

Administration

USAR BOD Meeting Agenda 12/21/2020

USAR BOD Minutes 11/30/2020 for Board approval

Updates

- Executive Director Update
- Financials Update and 2021 Budget **

****Financial Reports**

Finance 1 -- Memo to Board December 2020 (2020-12-18)

Finance 2 -- USAR PL - 2020 Forecast

Finance 3 -- Proposed 2021 Budget

Finance 4 -- USAR Balance Sheet (2020-11-30)