



**USA RACQUETBALL BOARD OF DIRECTORS**  
**Teleconference**  
**Monday, October 28, 2019**  
**5:30 pm MDT**

**MINUTES**

**Called to order by President Dan Whitley at 6:32 MT**

**Blue = motions/votes**

**Roll Call -- Secretary Cheryl Kirk**

**Attending:** Thurman Brooks, Steve Czarnecki (Treasurer), Michelle De La Rosa (Athlete Rep), Scott Fish, Mike Kiedrowski, Cheryl Kirk (Secretary), Joanne Pomodoro, Terry Rogers, Aimee Ruiz (Athlete Rep), Stewart Solomon (Vice President), Cindy Tilbury, Mike Wedel (Executive Director), Dan Whitley (President)

**Not attending:** Jose Diaz (Athlete Rep)

A quorum was achieved. President Dan Whitley provided prior notice of the meeting.

**Approval of Minutes - Cheryl Kirk**

**Terry Rogers made a motion to approve the 10/2/19 Board minutes forwarded prior to this call.**

**Seconded by Thurman Brooks**

**Discussion: None**

**Vote: Passed unanimously**

**Executive Director Update: US Open, Director of National Events, USOPC Meetings -- Mike Wedel**

The Director of National Events position is posted on USOPC and USAR websites as well as social media. The application deadline is 11/5/19.

Regarding future plans for the US OPEN, Mike is exploring potential staffing scenarios with Doug Ganim. Discussions will be scheduled with existing key managers once the Director of Events position is filled.

Mike continues in discussions with Life Time Fitness relative to hosting the US OPEN going forward past 2020.

In recent meetings with the USOPC, Mike is working with them to explore the strategic planning initiative that will take place before the end of the year or in early January. Several different choices of dates, two days each, will be offered to the identified planning group. The USOPC is sending information regarding a grant to fund the process.

A suggestion was made to move the National Events Director posting to the lead position on the USAR website. A follow-up question was whether the position is or will be posted on LinkedIn. Dan Whitley suggested it be placed as a headline on the carousel on the USAR home page.

#### **Action Item Update -- Stewart Solomon**

Stewart Solomon reviewed action items due on or before this meeting date. President Dan Whitley asked if there is a way this can develop into a shared document.

A discussion took place as part of this topic including suggested development of a bulleted action list.

Items explored included fundraising initiatives, state association outreach, and membership increase and automatic renewal communication plan.

Fundraising initiatives: Dan will generate ideas and ways we can reach out on fundraising.

State association outreach: In October, assignments were made for the calls. Explore:

- Number of sanctioned events per association
- What can USAR do to better support your association?
- Growth initiatives: indoor? Outdoor? Projects working on?
- Deadline -- December Board call

Membership increase communication is projected for release on 11/18. A Q&A document will be included.

#### **Financials and 2020 Budget -- Mike Wedel, Steve Czarnecki, and Thurman Brooks**

Refer to documents sent by Treasurer Steve Czarnecki.

The Finance Committee has met three times and continues to develop the 2020 budget for Board approval prior to year-end.

Mike Wedel provided a short report on SafeSport relative to the recent audit and overall NGB compliance. Expenses are projected to increase in 2020 with the possibility of USOPC support to offset.

Steve Czarnecki asserted that a great amount of work has yet to be accomplished on fundraising in the balance of the year. Marketing is another area being explored for integrating fresh approaches with incorporated cost efficiencies.

Consensus was that a vote to approve was not indicated on this call. The Finance Committee is working toward providing a budget to the Board for approval in November or December. Anticipated notification of financial support from the USOPC will be a key factor to ready the budget for Board approval.

**Fundraising Discussion -- All**

The Board continued with the earlier discussion on fundraising. A number of ideas and concepts were discussed. Stewart Solomon will take the lead on communicating the discussion points and recommended future initiatives to the Fundraising Committee (Geoff Peters, Chair).

**US Junior Team Update -- Cheryl Kirk**

Cheryl provided an overview of the U.S. Junior Team's scheduled participation in the XXXI IRF World Junior Racquetball Championships. Dates of competition will be 11/9-16 with most arrivals into San José, Costa Rica, on 11/6/19 and returns on 11/17/19. Twenty-nine athletes will compete, accompanied by coaches and family members, taking the total number of the U.S. Delegation to 90.

**Outstanding items**

Concern was expressed that National Doubles division offerings do not include Men's and Women's 65+.

**Meeting Schedule**

The next Board Meeting is scheduled for November 25, 2019, at 5:30 MT.

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[Motion to Adjourn: Joanne Pomodoro](#)  
[Seconded by Terry Rogers](#)

Adjourned 7:18 pm MT

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Materials provided to Board by President Dan Whitley, Secretary Cheryl Kirk, and Treasurer Steve Czarnecki

- USAR BOD Minutes 10/2/2019
- Finance 1 -- Memo to Board - October 28, 2019 Board Meeting
- Finance 2 -- PL vs. SPLY
- Finance 3 -- PL vs. Forecast
- Finance 4 -- Balance Sheet
- Finance 5 -- Profit and Loss - 2019 Forecast & 2020 Budget