



Board of Directors Meeting

Saturday, November 18th

Carolyn Bing
Lauren Crandall
Bree Gillespie
Richard Hayden
Shawn Hindy
Kara Mings (joined the call at 8:22am)
Susan Nottingham
Jeanne O'Brien
Kathy Schiller (left at 12:00pm and returned again at 12:22pm)
Mark Vittese

Not Present:

Roberta Page

Staff

Simon Hoskins, Executive Director
Janet Paden, CFO
Danielle Beaman, Accounting Assistant, BOD Secretary
Sally Goggin (joined the meeting at 9:21 am and left at 10:33am)

Saturday, November 18th

8:08am EST – 5:36pm EST

1. Call to Order – Bree Gillespie
2. Roll call – Danielle Beaman
3. ED Report – Simon Hoskins
 - a. MNT coaching contracts end 12/31/2017; working on new contracts for 2018.
 - b. New additions to the National Office include: Abby Storm (Commercial Manager) and interns, Jeremy and Kaitlyn. Hope to continue with 2 interns into the new year.
 - c. Working to improve ticketing process for future events.

Motion made by Shawn Hindy, seconded by Carolyn Bing to move in to Executive Session at 9:03am EST. All in favor.

Motion made by Lauren Crandall, seconded by Shawn Hindy to move out of Executive Session at 9:21am EST. All in favor.

- d. USOC Assembly Review – the USOC has access to more resources and therefore we need to work more closely with them. Possibly moving from the US Anti-Doping Agency to the International Testing Agency. Safesport has a software update coming in 2018 that will require all adults that come into contact with minors to take additional training (online, about 90 minutes). This requirement will be linked with membership.
4. Summit 2018/Sport Development – Sally Goggin
- a. Sport Development – Project Play is providing resources to areas where kids are not getting physical activity. Girl Scout Convention was very successful; developed a Field Hockey Fun Patch. Possibly a badge to be created in the future (stricter guidelines from the GS). Will be attending the Boy Scout Convention in May 2018. Will be having a Learn-to-Play event on Saturday (during Festival); this will be the first year the event has been marketed (60 have already signed up). Later in the day there will be an event for boys to meet and play with Craig Parnham.
 - b. Summit 2018 – Inaugural event without the focus on tournaments. Being held March 16-18, 2018 in Maryland. The general public is scheduled to arrive that Friday. Polytan will be providing turf for the conference rooms. Living Classroom in Baltimore City is networking with other Baltimore clubs to market the events. Sally needs BOD and staff to help promote the event. The cost for the event is \$250 per person, not including hotel costs. The Hall of Fame awards will be presented Saturday night of the event; six additional awards this year.
5. Strategic Plan Overview
- a. Operating Plan 2018 – Simon reviewed the 2018 Operating Plan and initiatives.
 - b. Budget 2018 – Janet – Discussion around 2018 Summit and funding of MNT.
 - i. Follow Up: Lord Baltimore Hotel contract for Summit to be sent to F&A Committee for further review on the next BOD call.

Motion made by Jeanne O'Brien, seconded by Lauren Crandall to approve the 2018 Budget as presented. All in favor.

6. Committee Updates
- a. F&A – recommend engaging Waugh & Goodwin to conduct external auditing services in 2018.
 - i. **Motion made by Shawn Hindy, seconded by Mark Vittese to move forward with Waugh & Goodwin. All in favor.**
 - b. Judicial

Motion made by Susan Nottingham, seconded by Shawn Hindy to move in to Executive Session at 2:19pm EST. All in favor.

Motion made by Mark Vittese, seconded by Shawn Hindy to move out of Executive Session at 2:36pm EST. All in favor.

- c. Membership – Membership numbers are growing. Shannon Taylor (resigned in November) was the athlete representative on that committee.

- i. **Motion made by Shawn Hindy, seconded by Mark Vittese to have Lauren Crandall fill that position for the remainder of Shannon's term (1 year). All in favor.**
- ii. Chair position is still open.
- d. Philanthropy – Kara – Committee will not meet until after January. The Foundation committee will be meeting in Philadelphia after Coaching Forum. Have gained two additional (potential) trustees. Changes are being made to the Foundation's by laws, significant changes will be presented to the board.

7. Governance

- a. By Law Review – many of the proposed changes were accepted; further discussion regarding athlete representatives will continue and be presented at a future board meeting. It was suggested that for a higher membership fee, a combined membership option be added for Coaches and Umpires; will discuss with Adam or Caitie.

Simon left the meeting at 5:24pm EST

- 8. 2017 ED Review Process – will remain consistent with prior year. A small committee will develop survey questions.

Motion made by Shawn Hindy, seconded by Kara Mings to adjourn the meeting at 5:36pm EST. All in favor.